

Open Forum:

A NH Ground Ambulance Cost Study And The Development of an Illustrative, Cost-Based Reimbursement Rate Schedule For Ground Ambulance Services

August 29th, 2024

Discussion Topics:



PURPOSE & GOAL OF
THE STUDY



TIMELINE



DATA REQUEST
PROCESS



FAQS, RESOURCES, &
CONTACT INFORMATION

What is the purpose of the Study:

The Ground Ambulance Cost and Rate Setting Study is designed to gather detailed information on the financial landscape of ground ambulance services in New Hampshire. The study will:

- Assess Costs
- Evaluate Paid Claims
- Develop a Rate Schedule
- Support Legislation



Legislative Mandate for this Study:

In accordance with [Senate Bill 407](#), a law that was passed by the New Hampshire legislature this spring, the primary goal of this study is to accurately assess the financial landscape of Licensed EMS Units in New Hampshire. The data collected will be used to develop a fair and sustainable reimbursement model that reflects the true costs of providing these essential services.

This will done by developing a rate schedule based off the data collected from Licensed EMS Units and Town Managers

Public Consulting Group:



PCG is committed to developing practical solutions to help Fire, EMS, and Public Safety providers improve operational and financial performance, achieve and maintain compliance, and deliver high quality services.



Our experience providing revenue optimization, cost reporting, consulting, and assessment services to more than 550 fire and EMS providers across the country sets us apart from other firms. We understand the unique needs and challenges faced by fire and EMS providers and have built an unparalleled level of program knowledge, financial acumen, operational expertise, and technical capability.

36 Years of Experience



200+ Active GADCS Contracts



Established 1st EMS Medicaid Supplemental Payment Program



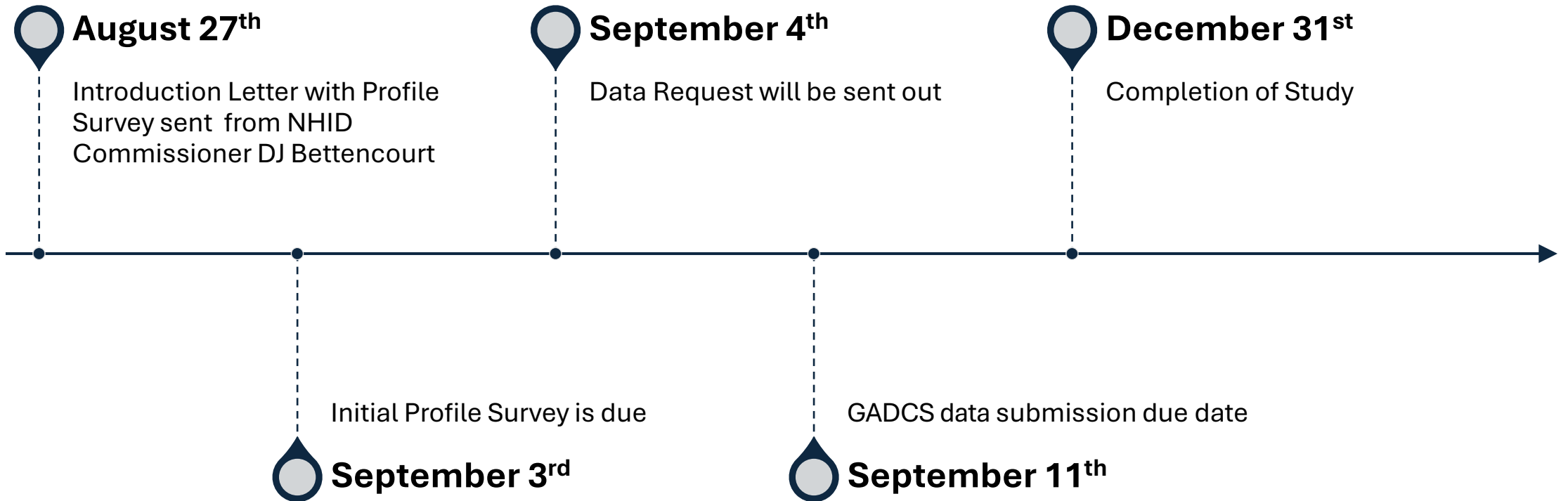
Serve 550+ Fire & EMS Departments



70+ Team dedicated to Fire & EMS



Timeline:



Step 1: Profile Survey for Licensed EMS Units:



The initial letter was
emailed out on August 27th
from the NHID



The letter contained an overview and the purpose
of the study and a call to action to fill out the
[Profile Survey](#)

Data collected from Licensed EMS Units will be aggregated and analyzed, to be presented to stakeholders and legislators in a final report format – no individual EMS unit-level data will be shared.

Questions Asked In The Profile Survey:



Organization Name and NPI Number



Contact information for the submitter



Total number of transports completed in your latest full Fiscal Year



Billing Contact Information (in house or billing vendor)



Completion of your GADCS Instrument



Contact information at your department for your GADCS / Data

Step 2: Data Request:

If your department completed GADCS:

1. You will receive a request to submit your GADCS instrument on September 4th with a **due date of September 11th**
2. If you have access to your instrument, you will upload it to the survey
3. If you do not have access to your instrument, you will email ambulancedatacollection@cms.hhs.gov to request a copy
 - In your request you will include your NPI number and request to obtain a copy by September 9th
 - [Instructions to request GADCS Instrument from CMS](#)

Data collected from Licensed EMS Units will be aggregated and analyzed, to be presented to stakeholders and legislators in a final report format – no individual EMS unit-level data will be shared.

Step 2: Data Request:

If your department **did not complete** the GADCS Instrument

1. You may be selected to submit additional data on September 4th with a **due date of September 11th**
2. Data that will be requested will include Expenditures, Depreciation Schedule, Billing Data, Transport Data
3. Data Resource guide will be posted to the NHHP Website which includes additional information
4. September 9th Open Forum will discuss the data in more detail

Data collected from Licensed EMS Units will be aggregated and analyzed, to be presented to stakeholders and legislators in a final report format – no individual EMS unit-level data will be shared.

FAQ'S



Why should I participate in this study?



Participation is required from providers being asked to participate in this study. The study's findings will inform future legislation and policy decisions to ensure that ambulance services are adequately reimbursed and sustainably funded, ultimately benefiting both providers and patients. The commissioner of the department of safety shall have authority to enforce this reporting requirement upon ground ambulance providers under the general supervision and specific enforcement authority conferred by [RSA 153-A](#).

FAQ'S



What is a NPI Number?



A National Provider Identifier (NPI) is a unique 10-digit identification number issued to healthcare providers in the United States by the Centers for Medicare and Medicaid Services (CMS). You can locate your NPI number by visiting [NPI Number Lookup](#)

Questions

Resources & Contact Information

- [NHHP Website](#)
- MGADC@pcgus.com
- [FAQ Document](#)
- [Instructions to Request GADCS Instrument](#)