

# Stakeholder Engagement Group

*A NH Ground Ambulance Cost Study And The Development of an Illustrative, Cost-Based Reimbursement Rate Schedule For Ground Ambulance Services*

*October 10, 2024*

# Overview Topics:



PURPOSE OF  
STAKEHOLDER  
ENGAGEMENT GROUP



DATA SUBMISSION  
STATISTICS



PROJECT PROGRESS  
AND NEXT STEPS



RESOURCES, &  
CONTACT INFORMATION

# What is the Stakeholder Engagement Group:

- Diverse group of interested parties
- Invited to join because of deep interest and concern about EMS service provision and financial pressures in New Hampshire
- Part of prior Summit Meetings
- Invested in legislative mandate
- Vested interest in outcome, powerful voice within your peer groups



# GADCS Submission Responses

- 99 Listed as GADCS
- 77 of 99 submitted GADCS



# Non-GADCS Submission Responses

- 56 identified as non GADCS
- 24 non GADCS Submissions Received

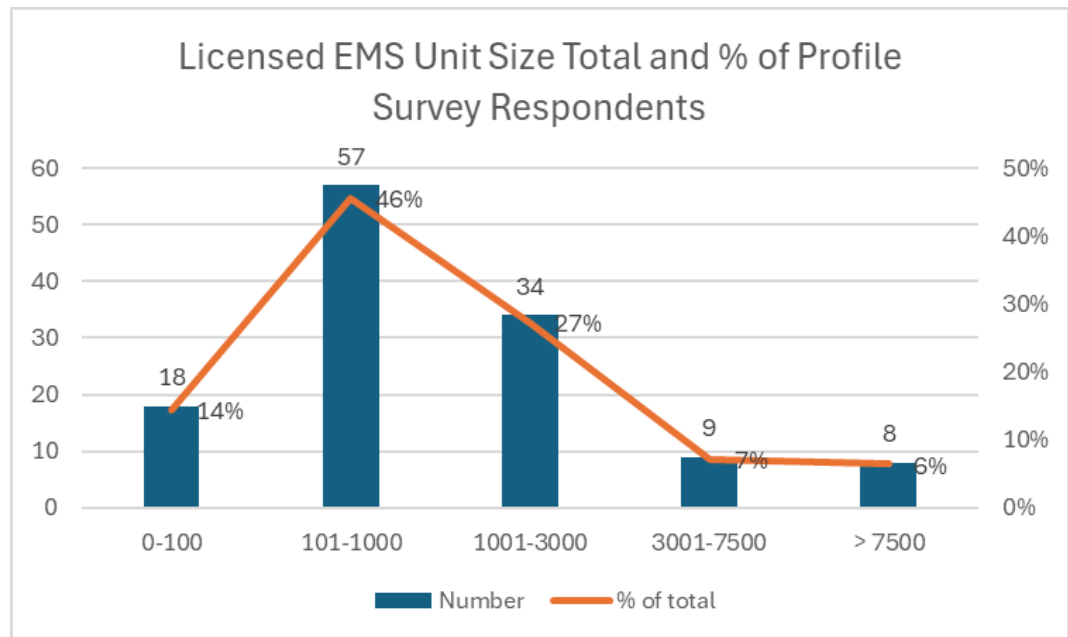
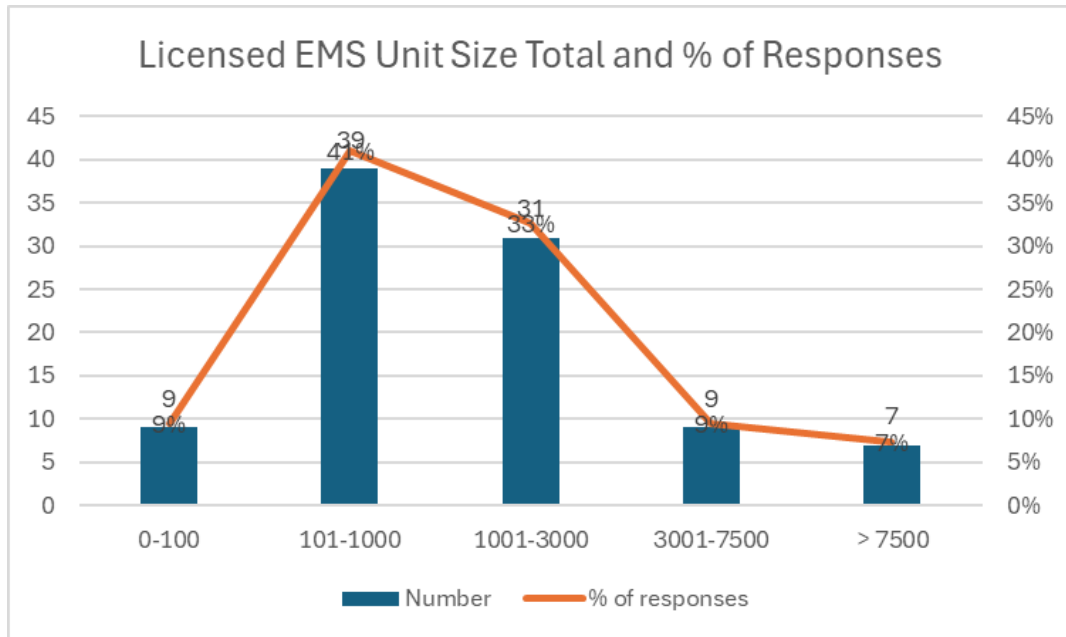


# Breakdown by Size

- **Category:** Transport volume – Number of transports completed in an annual period by the Licensed EMS Units, defined as the use of a fully staffed and equipped ground ambulance responding to a request for service to provide medically necessary transport.
- **Variables:** We looked at Licensed EMS Unit by transport size, with a breakdown of the following sizes based on number of transports per year. This information was gathered in the initial profile survey
  - < 100
  - 101-1,000
  - 1,001 – 3,000
  - 3,001 – 7,500
  - >7,500



# Breakdown by Size - Findings



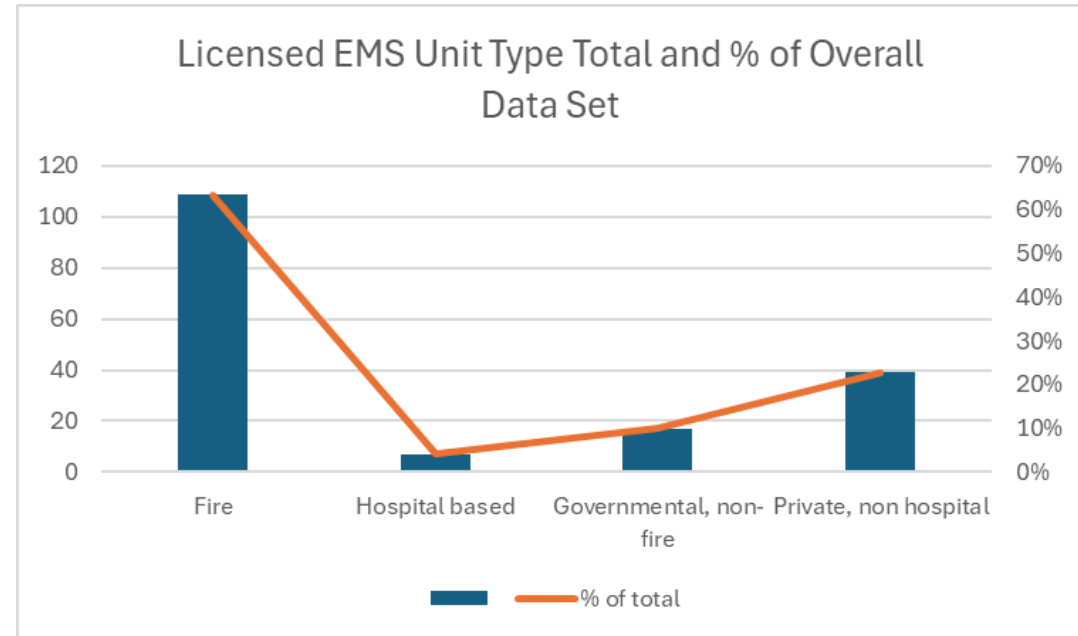
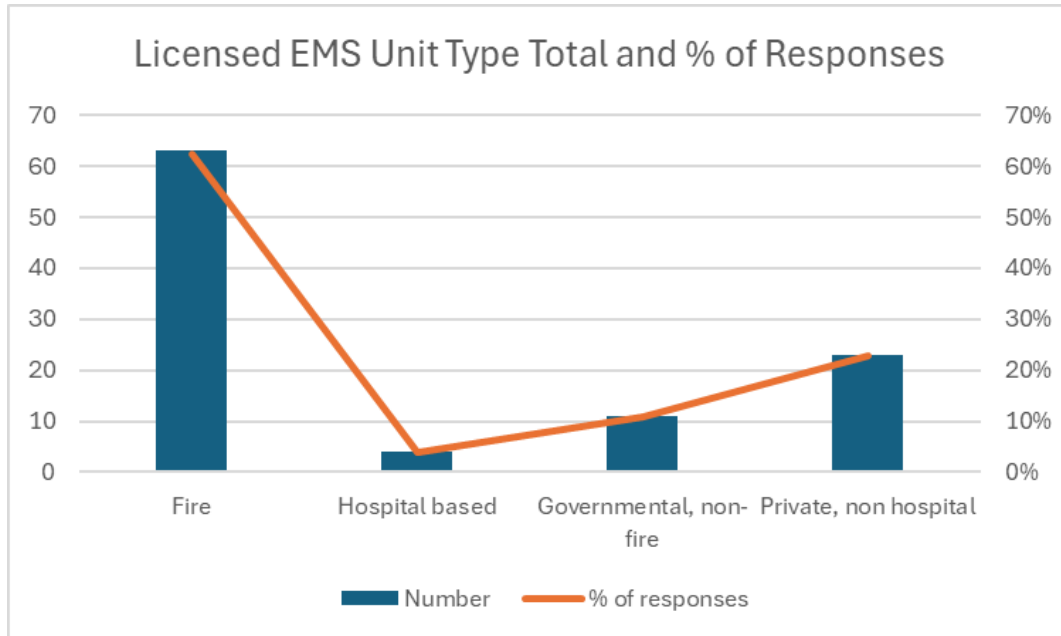
# Breakdown by Licensed EMS Unit Type

- **Category:** Organization Type – Unit Organization Type is based on the ownership/management structure of the Licensed EMS Unit.
- **Variables:** We reviewed the respondents based on Licensed EMS Unit Type. This had one of four types as indicated on the master list of Licensed EMS Units that operate in NH.
  - Fire
  - Hospital Based
  - Governmental, non-fire
  - Private, non-hospital





# Breakdown by Type - Findings



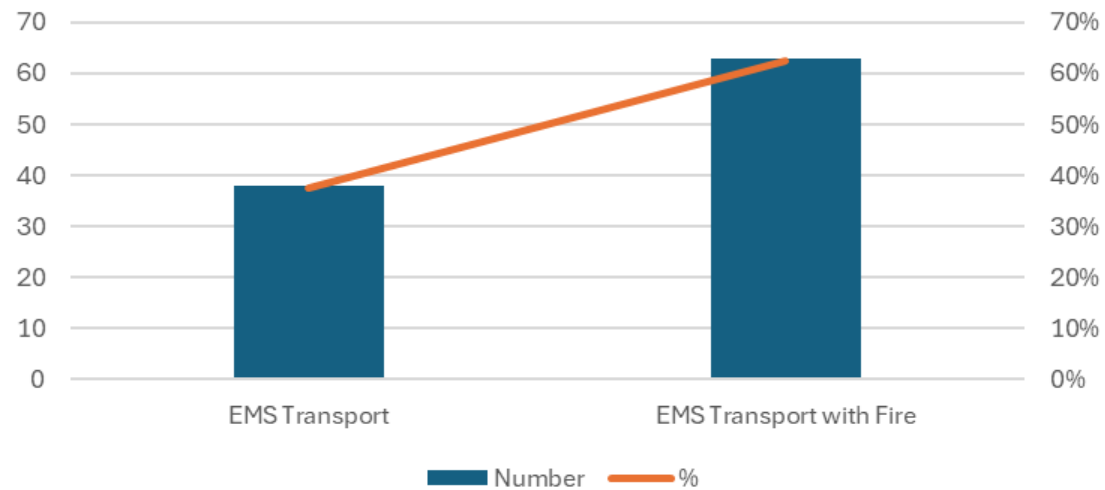
# Breakdown by Licensed EMS Unit Classification

- **Category:** Classification – Based on if the EMS transport also operates as a Fire Department or not.
- **Variables:** Our final review as based on Licensed EMS Unit Classification. While there is a total of five variables, our ambulance fee study is only focused on those Licensed EMS Units that provide transports. The two types of classification encompass multiple makes of transport unit types. As outlined previously there can be EMS Transport units that are hospital based, or government municipality owned. Likewise, a municipal owned EMS transport that also offers Fire services would fall into the classification of EMS Transport with Fire. The classification type is taking the unit type and narrowing it down to one of two classifications:
  - EMS Transport
  - EMS Transport with Fire

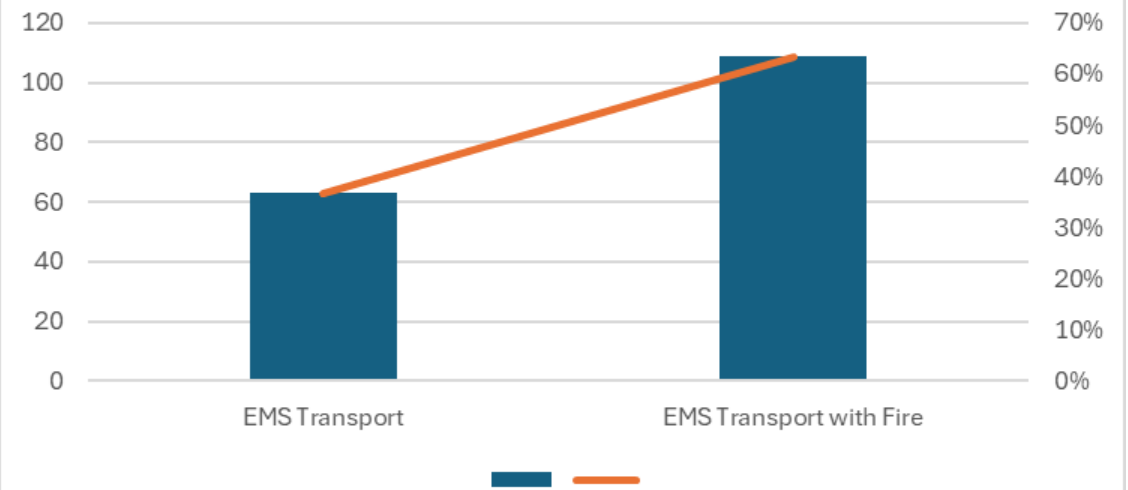


# Breakdown by Classification - Findings

Licensed EMS Unit Classification Total and % of Responses



Licensed EMS Unit Classification Total and % of Overall Dataset



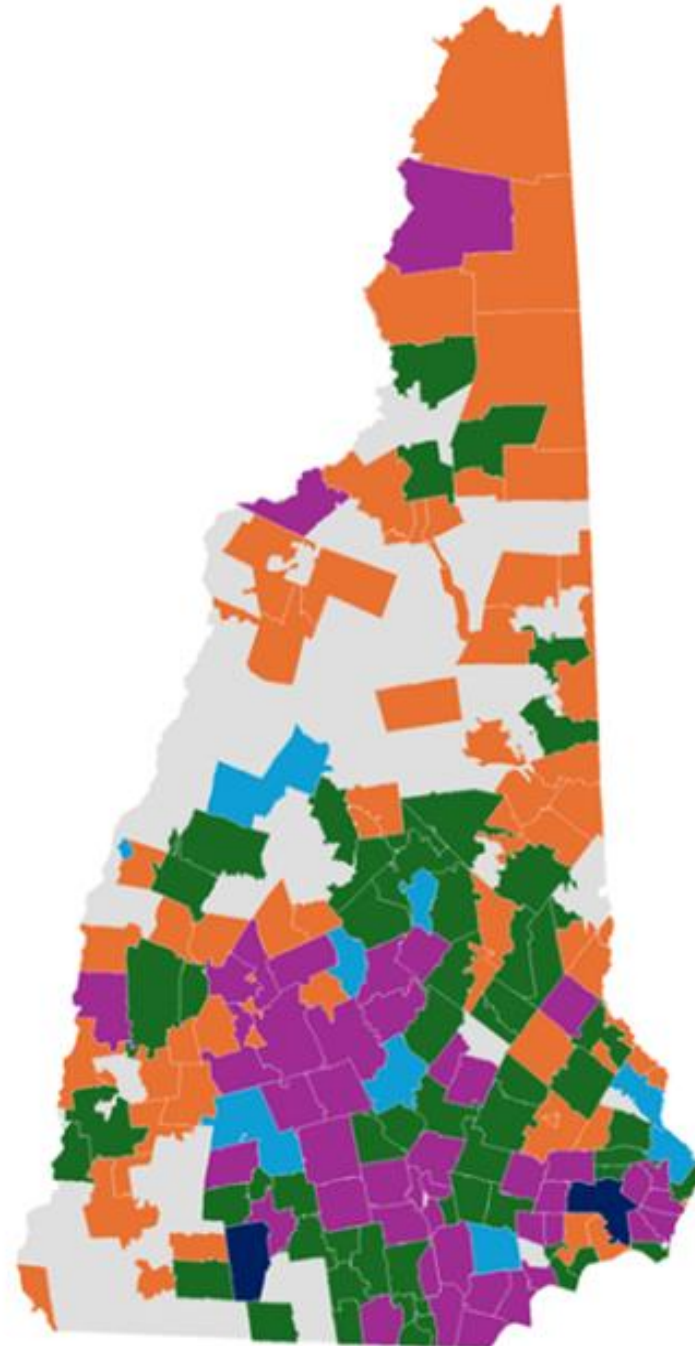
# Geographic Breakdown

- **Category:** Service Area Geographical Location – As defined by zip code serviced by the responding agency. We received a list of agency zip code coverage areas and used that as a starting point. We also matched against GADCS submission responses to ensure accurate zip code coverage.
- **Variables:** There is total of 245 active zip codes in New Hampshire . Many EMS units service multiple zip codes across their servicing coverage area. We received a master list of EMS Units and their covered zip codes from NHHP to ensure we are matching against current data.



# Zip Code/Heat Map

Heat Map NH Data Respondents



# Next Steps

Review MGADC surveys and non-GADCS Submissions

Identify outliers within data sets

Aggregate data to determine cost per transport, utilization details, etc

Develop cost-based rate schedule based on collected data

Ensure rate(s) are actuarially sound

Submit Final Recommendations



# Resources & Contact Information

- [NHHP Website](#)
- [MGADC@pcgus.com](mailto:MGADC@pcgus.com)
- [FAQ Document](#)
- [Instructions to Request GADCS Instrument](#)